

Liberty Utilities (EnergyNorth Natural Gas) Corp. d/b/a Liberty Utilities

DG 16-852

Petition for Expansion of Franchise to the Town of Hanover and City of Lebanon,
New Hampshire

OCA Data Requests - Set 1

Date Request Received: 4/21/17
Request No. OCA 1-44

Date of Response: 5/19/17
Respondent: William Clark

REQUEST:

Ref. Attachment WJC-8, Bates Pages 097-098. Please respond whether the Company would agree that the conversions over the five years as modelled depends on whether the prospective customers find the COG rates to be sufficiently attractive.

- a. If not, please explain why.
- b. If the Company agrees, please discuss how higher COG rates may affect the customer interest in conversions. In particular, please discuss what happens if the CNG and LNG prices rise by 50 percent over the next five years.

RESPONSE:

- a. The Company agrees.
- b. Based on current and forecasted market conditions with respect to natural gas, the Company does not foresee any circumstances where CNG and LNG commodity prices rise by 50 percent over the next five years. Should that unlikely event occur, the Company expects that it will be more difficult to attract new customers.